

**HIGH COMMISSION OF INDIA
GABORONE**

COMMERCIAL REPORT FOR THE MONTH OF JANUARY 2026

1. Trends in Bilateral trade and investment:

(Data in US\$ million covering period 1-28 Feb 2026)

(Source: Statistics Botswana: www.statsbots.org.bw)

(i) Bilateral Trade: Amount (in million US \$)

	Export from Botswana	Import to Botswana	Total	Growth % of Export from Botswana (on previous month)	Growth % of Import to Botswana (on previous month)
Country's Trade with India	171.6	15.8	187.4	367.1 %	44.5 %
Country's total global trade	422.2	739.6	1161.8	24%	50.9%

(ii) Top 10 items of Imports from India: (2.1% contribution)

S.No.	Commodity	Amount (in million US \$)	Period	Percentage Growth (%) (on previous month)	% share in total Import from India
1	Diamonds	7.6	Feb 2026	756.8%	48.0%
2	Machinery & Electrical Equipment	3.6	Feb 2026	(-)50.6 %	22.7%
3	Chemicals & Rubber Products	3.5	Feb 2026	81.9%	21.9%
4	Metals & Metal Products	0.4	Feb 2026	27.0%	2.2%
5	Food, Beverages & Tobacco	0.2	Feb 2026	(-)6.7 %	1.3%
6	Vehicle & Transport Equipment	0.2	Feb 2026	69.2%	1.0%
7	Textiles & Footwear	0.1	Feb 2026	(-)29.6%	0.9%
8	Wood & Paper Products	0.03	Feb 2026	300%	0.2%
9	Furniture	0.007	Feb 2026	-%	0.0%
10	Other Goods	0.3	Feb 2026	218.2%	1.7%

(iii) **Top 10 items of Imports from the World:**

(in US \$million)

S.No.	Commodity	Amount (in million US \$)	Period	Percentage Growth (%) (over previous month)	% share in total Imports by Botswana
1	Diamonds	339.3	Feb 2026	914.4%	45.9%
2	Food, Beverages & Tobacco	79.7	Feb 2026	(-)16.2 %	10.8%
3	Fuel	78.5	Feb 2026	(-)34.3%	10.6%
4	Machinery & Electrical Equipment	74.6	Feb 2026	(-)10.0 %	10.1%
5	Chemicals & Rubber Products	59.2	Feb 2026	0.7%	8.0%
6	Vehicle & Transport Equipment	31.7	Feb 2026	(-)9.7%	4.3%
7	Metals & Metal Products	23.2	Feb 2026	20.3%	3.1%
8	Textiles & Footwear	16.1	Feb 2026	33.8%	2.2%
9	Wood & Paper Products	12.4	Feb 2026	27.7%	1.7%
10	Salt Ores Related Products	5.7	Feb 2026	1.2%	0.8%

(iv) **Top items of Exports to India (40.6% contribution)**

(in US\$ million)

S.No.	Commodity	Amount (in million US \$)	Period	Percentage Growth(%) (over previous month)	% share in total Export
1	Diamonds	170.9	Feb 2026	365.6 %	99.6%
2	Machinery & Electrical Equipment	0.5	Feb 2026	-	0.3%
3	Iron & Steel Products	0.1	Feb 2026	375%	0.1%

(v) Top 10 items of Export to the World**(in US\$ million)**

S.No.	Commodity	Amount (in million US \$)	Period	Percentage Growth (%) (over previous month)	% share in total Export
1	Diamonds	290.0	Feb 2026	47.1%	68.7%
2	Copper	71.0	Feb 2026	(-)21.6%	16.8%
3	Machinery & Electrical Equipment	28.0	Feb 2026	46.9%	6.6%
4	Salt & Soda Ash	8.1	Feb 2026	(-)7.7%	1.9%
5	Vehicle & Transport Equipment	3.5	Feb 2026	(-)20.2%	0.8%
6	Plastic & Plastic Products	3.0	Feb 2026	24.2%	0.7%
7	Textiles	2.6	Feb 2026	15.8%	0.6%
8	Iron & Steel Products	2.3	Feb 2026	33%	0.6%
9	Meat & Meat Products	2.1	Feb 2026	(-)47.6 %	0.5%
10	Coal	1.4	Feb 2026	(-)10.5%	0.3%

(vi) Top 5 competitors of India's top 5 exports:

S.No.	Commodity (including HS codes)	Competitors	Strategy of competitors (pricing, quality, distribution network, local tie ups etc.)
1	Diamonds	• Namibia • Canada • Angola • South Africa	
2	Machinery & Electrical Equipment	• South Africa • China • USA • Germany • Italy	
3	Chemicals & Rubber Products	• South Africa • China • Canada • Germany • Eswatini	

4	Metals & Metal Products	• South Africa • China • Australia • Zimbabwe • Finland	
5	Food, Beverages & Tobacco	• South Africa • Zimbabwe • Namibia • Zambia • China	

(vii) Potential products of exports for India

S.No.	HS codes	Description	Rationale
		Pharmaceuticals	India is an export power-house of quality pharmaceutical products and Indian competence in pharmaceutical industry is accepted as such in Botswana. Botswana also has a relatively large segment of population infected with HIV, with COVID pandemic compounding health issues for patients.
		IT Services and Software	Botswana's nascent start-up sector in IT sector and lack of qualified manpower, offers scope for IT services and app development. The wide use of English (official language) makes the market accessible to products developed in India.
		Textiles & Footwear	The increase in local textile and apparel producers has contributed to a rise in demand within Botswana's textile industry."
		Vehicles & Transport Equipment	In Botswana, demand for vehicles and transport equipment is on the rise, reflected in increasing imports of these goods and a growing vehicle ownership rate. This present a great opportunity for Indian products
		Food, Beverages & Tobacco	Demand for food, beverages, and tobacco in Botswana is

			significant. Food and beverages alone accounted for 16.4 percent of total imports in January 2025
		Agricultural Equipment	Botswana Government is focusing on increasing its agricultural output and small stock production and it offers an opportunity for Indian companies.

(viii) Bilateral Investment (Source:_____)

S.No.	Name of company	Sector (HS codes where available)	Amount (\$ million)
	SPECIFIC DATA NOT AVAILABLE		NO MAJOR INVESTMENT OF NOTE

(ix) Global Investment (Source:_____)

S.No.	Name of company	Sector (HS codes where available)	Amount (\$ million)
		UNCTAD World Investment Report 2025	US\$467 million in 2024

(x) (Significant Trends in trade and investment (Sources:_____)

S.No.	Details of significant trends	Analysis
	NONE	

2. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc:

3. Market access:

- a. Alerts on tariff changes, non tariff barriers (SPS/TBT measures, import and export procedures/restrictions/prohibitions/licencing etc.), trade policy developments:

S.No.	Notification No. and date or other references	Details (including HS codes)	Effective from
	NONE	-	-

- b. Alerts on Trade Defense Measures taken by respective country: Safeguards including special safeguard, antidumping, CVD or Anti-subsidy)

S.No.	Notification No. and date or other references	Details of products/sectors affected (including HS codes)	Effective from
	NONE		

- c. Feedback from major Indian industries/other commercial concerns set-up in that country and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues if any (including HS codes)Effective from	General Feedback
	-	-	-	Difficulties in obtaining visa to Botswana in from of delays or even rejections

- d. Feedback on major trade fairs/BSM including Indian participation (weather or not supported by MAI funds):

S.No.	Particulars of trade Fair, dates, etc.	Number of participants from India	List of large participants	Feedback received
	-	-	-	-

- e. Feedback from local commercial visitors to trade fairs in India, including under BSM.

Number of Business Visas issued:

S.No.	Particulars of Trade Fair, dates, etc.	Number of participants	List of large participants	Number of Business Visas issued	Feedback received
1	-	-	-	-	-

There were a total of 7 Business visas and 4 Tourist visas issued for the month of February 2026

4. Investment

- a. Opportunities for investments/assets on offer/major company divestment:

S.No.	Particulars of the asset/company	Contact details
	NONE	

- b. Information on tender Notices for projects and procurements of interest to Indian project exporters/suppliers (USD 15 million & above)

S.No.	Tender/procurement notice No and date	Sector	Value of tender/procurement
	NONE		

- c. Information regarding upcoming major investment in India from respective country

S.No.	Particulars of the asset/company	Sector of investment	Quantum of investment
	NONE		

5. **Details of Trade research, information dissemination activity of the commercial wing**

S.No.	Nature of activity (trade research, information dissemination, seminars, etc.)	Details (date, venue & number of participants; copy of research sent to DOC)

6. **Details of activities conducted out of Trade promotion budget:**

BE for 2024-25	BE for 2024-25	Amount utilised	Details of activity
NONE	NONE		

7. **Action taken on the previous JWGs, Joint Commissions, Sub-commissions, etc. (issues that Mission had to follow up with host government):**

S.No.	Detail of JWG/JEC	Action Point	Action Taken
	NONE		

8. Trade queries for import/Exports

TRADE QUERIES FOR IMPORT/EXPORTS FEBRUARY 2026

S.No.	Enquiry originator	Product (with HS Codes)	Nature (Export/Import) and value (\$ min)	Action taken
1.	ALLUREBOX Shop No. 12 - 13, Sector 88, Opp. Amolik Heights, Faridabad 121002 +91 97170 10093 / 97177 28093 sales@allurebox.in https://allurebox.in	Home décoratives, decorative lighting, and metal furniture		Replied
2.	NKA GLOBAL EXPORTS +91-9211993105 info@nkaglobalexports.com www.nkaglobalexports.com	Agricultural and food commodities		Replied
3.	MARS EXIM PRIVATE LIMITED +91 8799158212 chemicalsmarsexim@gmail.com	Chemicals		Replied
4.	AARASHREE PHARMA At - sati, Chiplun, Ratnagiri, Maharashtra. (415604) +91 9987952006 aarashreepharma@gmail.com			Replied
5.	RAUTWADI-MANAVKARWADI raut@charactivatedcarbon.com	Coconut shell steam activated carbon, coal based activated carbon and wood based activated carbon		Replied
6.	STERLING AGRICHEM PVT. LTD export@sterlingagrichem.com	Insecticides, Fungicides, Herbicides/Weedici des, Plant Growth Promoters and Fertilizers		Replied
7.	EASYWAY ENTERPRISES,	Various products		Replied

	+91-83000-58010 +91-83000-58010 easywaysiva@gmail.com			
8.	DESHVEDA EXPORTS PRIVATE LIMITED +918851492769,+919315261195 info.deshvedaexports@gmail.com	Pickles and frozen food products		Replied
9.	DHAS INTERNATIONAL Exporter – Coconut & Value-Added Coconut Products Tamil Nadu, India +91-9360975663 dhasfoods@gmail.com	Coconut Sugar		Replied
10.	MEGHMANI DYES AND INTERMEDIATES LLP. 9th Floor, Siddhivinayak Tower - 'B' Wing B/H. DCP Office, Off: S.G. Highway Makarba, Ahmedabad, Gujarat- 380051 Tel: 079-26812827 Ext: 929 +916357021005 punita.joshi@meghmanidyes.com	Chemicals		Replied
11.	MANOJ BHAGTANI +91 9881232966 manoj@moderndairy.in	Pure Ghee		Replied
12.	NIRYANTA EXIM (OPC) PVT. LTD. director@niryantaexim.com +91 93724 84819	Cashew Kernel		Replied
13.	SUMERU TRADELINK sales@sumerutrade.com	ceramic and vitrified tiles.		Replied

Commercial Section
High Commission of India, Gaborone.